



VIP BUYER PARTICIPATION FORM

This VIP Buyer Program is only opened to Buyers with limited time. Please fill in all required fields and send back to us at soonest. For the convenient of collecting information, hand-written will be unaccepted.

COMPANY INFORMATION

NAME:

ADDRESS:POST CODE:.....CITY:.....COUNTRY:.....

TAX CODE: WEBSITE:

TELEPHONE: FAX:

COMPANY REPRESENTATIVE

TITLE: Mr / Mrs / Ms / Miss / Dr

FIRST NAME: LAST NAME:

POSITION:

EMAIL: MOBILE PHONE:

COMPANY PROFILE

- Please briefly describe your business (within 100 words)

.....
.....
.....
.....

ACTIVITY - Please check the appropriate box(es) below:

- | | | | |
|--|---|--|--|
| <input type="checkbox"/> Manufacturer | <input type="checkbox"/> Distributor / Importer | <input type="checkbox"/> Wholesalers | <input type="checkbox"/> Associations / Institutions |
| <input type="checkbox"/> Trading Company | <input type="checkbox"/> Retailers | <input type="checkbox"/> Government Purchasing | <input type="checkbox"/> Online Retail |
| <input type="checkbox"/> Retail Chains/ Department Store | <input type="checkbox"/> E-Commerce Platform | | |
| <input type="checkbox"/> Other:..... | | | |

If you've checked the **Distributor / Importer box**, please answer below:

- What are your DISTRIBUTION CHANNELS?
- Number of year in business?.....
- Year of Establishment.....

POSITIONING

MASS MARKET MIDDLE MASS PREMIUM SELECTIVE ORGANIC OTHERS

COUNTRIES OF ACTIVITY:




PRODUCTS / SERVICES

• FRUITS & VEGETABLES

1.  Growing technologies for fruits & vegetables

- Seeds and nurseries and related technologies Drip irrigation and other irrigation systems
- Soil preparation, planting, spraying and harvesting equipment
- Crop protection, fertilizers and production certification (Global GAP and other systems)
- Substrate Machinery, equipment and materials Organic produce
- Other related services, products and equipment

2.  Greenhouse technologies and equipment for growing fruits & vegetables

- Structures for glasshouses, net-houses and summer tunnels
- Tunnel films, greenhouse screens, nets, etc
- Energy efficient systems of heating and lighting, climate control systems, etc
- Seeds and other inputs for greenhouse technologies
- Other greenhouse-related products and equipment :

3.  Storage, cooling and quality preservations for fresh produce

- (Cold) storage equipment Potato storage technologies
- Sandwich panels, insulation and isolation materials, storage doors, construction services, etc. Pre-cooling chambers, mobile pre-coolers and hydro coolers GPS tracking of fresh produce logistics and other quality control systems
- Quality preservation technologies Others:.....

4.  Sorting, packing and other post-harvest handling equipment and technologies
OEM & PACKAGING

- Optical and mechanical sorting lines Washing, polishing and cleaning equipment Pooling systems of foldable crates
- Packaging equipment and materials for retail and wholesale packing Fresh cut equipment Other post-harvest handling equipment and technologies:
- Wooden and plastic containers for storage

5.  Fruit & vegetable processing equipment

- IQF technologies
- Equipment for juice, paste, concentrate and canned products production
- Packaging for processed fruits and vegetables

6.  Fresh products:

7.  Fresh produce marketing

- Equipment for wholesale trade
- Equipment for fresh produce trade in the supermarkets (cases, boxes, humidifiers, mirrors, lighting, etc.)

• FLOWER & PLANTS

1.  Flower Business and Floristry



- Cut Flowers
- Seedlings and cuttings
- Floristry products

- Ornamental plants
- Potted plants
- Flower care products
- Dried Flowers

- Flower Bulbs
- Retail packaging and materials
- Labels and pricing systems

Others:.....

2. Horticultural Technology

- Machinery and tools
- Pots and trays and packaging for live flowers and plants
- Others:.....

- Greenhouses & Technology
- Packaging materials
- Seeds for vegetables
- (Biological) Crop protection

- Irrigation and watering systems
- Potting compost and substrates

3. Nurseries and landscape design

- Garden plants
- Garden designs

- Trees and shrubs
- Garden and landscaping materials

- Bonsai and succulents
- Others:.....

PURCHASING BUDGET

- <30,000 USD
- 30,000-100,000 USD
- 101,000-120,000 USD
- >120,000 USD

ANNUAL TURNOVER:

- 300,000-1,000,000 USD
- 1,000,000-5,000,000 USD
- 5,000,000-10,000,000 USD
- Above 10,000,000 USD

I agree to participate in the HortEx Vietnam 2020 trade show as a VIP Buyer

* Please check the appropriate box(es) indicating the dates you will attend

- 26 + 27 February - Hotel Accommodation for 1 Night**
- 27 + 28 February - Hotel Accommodation for 1 Night**
- 26-28 February - Hotel Accommodation for 2 Nights**

In case of impediment, I agree to be represented by another party with an equivalent or higher position



SIGNATURE:

COMPANY STAMP:

NAME & DATE: